Launch Your Sales Career with Entry-Level Marketing

Every great sales journey begins with a strong foundation — and that foundation starts here. In our entry-level marketing program, you'll master the essential skill of selling websites through personal, face-to-face conversations with business owners. These one-on-one interactions build confidence, sharpen your communication skills, and prepare you for more advanced marketing opportunities down the road.

Our approach is simple and powerful: Choose any industry(s) you're comfortable with, and offer business owners something truly rare — a complete, professionally built prototype website at no upfront cost. If they love it, they can purchase the site exactly as designed. If they're not completely satisfied, they can request changes — or simply walk away, risk-free.

Here's why you'll stand out:

While most web development companies demand payment before delivering results, we believe business owners should see the finished product first — with no pressure and no commitment.

This fresh, transparent approach builds trust, opens doors, and makes selling easier than ever. Best of all, sales commissions can be as much as half the cost of the site — websites often range in price from \$500 to \$4,000 or more. It's a handsome profit for simply bringing in a customer, while our development team handles all the heavy lifting from there.

Included in this document is a brochure designed to advertise our unique services along with an in-person sales script. Please update the brochure with your contact information. Then print pages 2 and 3 of this document with page 3 as the backside of the brochure.

Download Microsoft Word version here



Free Professional Website Prototype - plus 25% Off This Week Only!

Experience Your New Website Before You Commit

- ✓ A full, custom-built website prototype absolutely free
- Licensed images, professional content writing, and modern design
- Free custom logo design included
- Mobile-friendly, colorful, polished
- 25% Discount off regular posted prices if you move forward this week
- ✓ No risk, no obligation

We believe you should see your new website before you ever spend a dime.

That's why we deliver a complete, custom-built prototype — so you know exactly what you're getting.

For regular pricing, visit our website at CreativeBusinessSystem.com



A Few Industries We've Built For:



Nail Salon

Auto Body Shop

Automobile Repair

Chiropractic Care

Heavy Hauling

In-Person Sales Script (with Limited Time Offer)

[Walk in, smile, be friendly]

"Hi there! I just wanted to introduce myself real quick — my name is [Rep's Name], and I work with a local team that builds professional websites for businesses in the area."

[Pause — if they seem open, continue]

"We're running a special offer this week only:

We'll build you a full website prototype for free — and if you like it, you'll get 25% off our regular posted pricing."

[Smile, say casually]

"We believe you should see your new website before you ever spend a dime."

"That's why we create a real, professional prototype upfront — complete with licensed images, professionally written content, a modern, colorful design, and a free logo if you need one."

"Here's an example of one of the recent sites we've done — mobile-friendly, polished, and ready to help your business grow."

[Show tablet with example at <u>pup2110.customerpreview.com/</u> <u>mpfinancialservicesllc.com/</u> or hand flyer with thumbnails on back page]

[Simple, non-pushy question]

"Would you like to get scheduled for your free prototype while we're still offering the 25% discount? It only takes a few minutes for me to gather some information."

[If they say yes or show interest]

"Awesome! I'll grab a few quick details and our team will have your custom prototype ready in just a few days."

[Information from a business card will usually suffice: Name of owner, address, phone# and Business name. Submit this information via the website at <u>ourwebsitefactory.com</u>]

[Once the prototype is presented for review, the business owner has 2 days to approve the work by establishing a hosting account with a domain name. (\$100 setup fee) Afterwards, full payment is expected within 30 days, during which time the customer makes modifications or revisions to the website. Commissions are paid only after the customer pays for the website.]

Sales Representative Agreement

This Agreement is made and entered into as of [Date], by and between Creative Business System, hereinafter referred to as "Company," and [Sales Representative Name], hereinafter referred to as "Representative."

1. Purpose

The Company agrees to allow the Representative to promote and refer potential customers for the Company's website development services. The Representative will be compensated for each successful sale resulting from their referral.

2. Term of Agreement

This Agreement will begin on the above date and continue until terminated by either party with written notice.

3. Compensation

- a. The Representative will earn a sales commission of up to 50% of the total site price paid by the referred customer.
- b. Typical site prices range from \$500 to \$4,000, resulting in commissions between \$250 to \$2,000 or more, depending on the final sale amount and the developer's discretion. The minimum commission paid is \$250.
- c. Commission will be paid within 10 business days after the Company receives full payment from the referred customer.

4. Obligations of the Representative

- a. The Representative is responsible for generating leads and referring potential customers.
- b. The Representative shall not make any misleading claims or guarantees on behalf of the Company.
- c. The Representative may not modify Company materials or branding without prior written approval.

5. Obligations of the Company

- a. The Company will handle all customer communication, site development, and delivery.
- b. The Company agrees to track referrals and ensure accurate commission payments.
- c. The Company will provide marketing materials and guidance as needed.

6. Independent Contractor Status

The Representative is an independent contractor, not an employee or agent of the Company. Nothing in this Agreement shall be interpreted to establish any employment, joint venture, or partnership relationship.

7. Termination

Either party may terminate this Agreement at any time with written notice. Any outstanding commissions for confirmed sales will still be honored.

8. Confidentiality

The Representative agrees not to disclose any non-public Company information to third parties without written consent.

9. Governing Law and Jurisdiction

This Agreement shall be governed by and construed in accordance with the laws of the State of Illinois, without regard to its conflict of law principles. Any legal action, claim, or proceeding arising out of or relating to this Agreement shall be brought exclusively in the courts located in Jefferson County, Illinois, and both parties hereby consent to the personal jurisdiction and venue of such courts.

10. Entire Agreement

This document represents the entire agreement between the parties and supersedes all prior discussions or understandings.

IN WITNESS WHEREOF, the parties have executed this Agreement as of the date first written above.

CREATIVE BUSINESS SYSTEM	SALES REPRESENTATIVE
Name: Frederick E. Young	Name:
Signature: Frederick G. Young	Signature:
Title: Business Owner	
Date:	Date: